# OCTOBER 2019

The Regal Investment Fund Net Asset Value (NAV) decreased by 3.2% to \$2.74 in October, with performance of over 9% since inception.

The Market Neutral Strategy was down -8.5% for the month. Shorting in a period of low interest rates can be difficult and it was primarily the short side that hurt the portfolio in October. Some shorts bounced after an extended period of poor performance. We have reduced some of these positions and continue to focus on near term catalysts for most of the short positions in the portfolio.

The Long Short strategy was down -4.1% in October, compared to a -0.4% decrease in the ASX 300 Accumulation Index. Positive contributors included long positions in QMS Media (up 33%) following an all cash takeover offer from Quadrant private equity, as well as Worley Parsons (up 5%) following re-iteration of outlook comments at the Annual General Meeting.

The Small Companies Strategy decreased -2.6%. Negative contributors included profit taking in some positions following positive moves in the September quarter, and some short positions in expensive stocks becoming more expensive which was supported by the current low interest rate environment.

It was a strong month for the Regal Global Alpha strategy, which returned 7.3%. The strong performance came from liquidity opportunities in Australia and Hong Kong which Regal was able to benefit from.

The Regal Emerging Companies Fund III had a positive month in October with microcaps such as Immutep, Damstra, SciDev and Vortiv performing well. The IPO pipeline remains strong, with some of the Fund's pre-IPO positions including Aerometrex and Open Learning are slated to list before the end of the year.

The Regal Investment Fund roadshow took place in October. A full replay of the Sydney RF1 investor presentation is available under the <u>News and Insights section</u> on the Regal website.

# **RF1 NAV vs RF1 SHARE PRICE**



## **UNDERLYING STRATEGY PERFORMANCE (GROSS)**

| FUND                                  | 1 MONTH<br>% | SINCE INCEPTION % |
|---------------------------------------|--------------|-------------------|
| Market Neutral Strategy               | -8.5%        | 5.6%              |
| Australian Long Short Equity Strategy | -4.1%        | 3.0%              |
| Small Companies Strategy              | -2.6%        | 18.1%             |
| Emerging Companies Strategy           | 1.1%         | 26.4%             |
| Global Alpha Strategy                 | 7.3%         | 34.2%             |
| Regal Investment Fund (RF1) - Net     | -3.2%        | 9.8%              |

#### **SUMMARY DATA**

| PERFORMANCE           | 1 MTH % | 3 MTH % | <b>INCEPTION %</b> |
|-----------------------|---------|---------|--------------------|
| Regal Investment Fund | -3.22   | 4.59    | 9.76               |

Past performance is not a reliable indicator of future performance. Performance figures assume reinvestment of income.

### **KEY FUND INFORMATION**

| Name            | Regal Investment Fund   | Monthly NAV (per unit)    | A\$2.74                           | Unit Registry | Link I        |
|-----------------|-------------------------|---------------------------|-----------------------------------|---------------|---------------|
| ASX Code        | RF1                     | RF1 Market Capitalisation | A\$306m                           |               | Level         |
| Structure       | Listed Investment Trust | Units on Issue            | 111,492,174 units                 | Address       | Sydn<br>Austr |
| Listing Date    | 17 June 2019            | Distribution Frequency    | Semi-annual                       | Phone         | +61           |
| Management Fee  | 1.5% (plus GST)         | Responsible Entity        | Equity Trustees Limited           | Fax           | +612          |
| Performance Fee | 20% above RBA Cash Rate | Investment Manager        | Regal Funds Management<br>Pty Ltd | Email         | RF1@          |
| High Water Mark | Yes                     | Fund Administrator        | HSBC                              | Website       | ~~~~          |

## **CONTACT INFORMATION**

| Unit Registry | Link Market Services Limited                                 |
|---------------|--|
| Address       | Level 12, 680 George Street<br>Sydney, NSW 2000<br>Australia |
| Phone         | +61 1800 221 227   |
| Fax           | +61292870303   |
| Email         | RF1@linkmarketservices.com.au                                |
| Website       | www.linkmarketservices.com.au                                |



### **CURRENT EXPOSURE BY STRATEGY (NAV)**



The investment objective of RF1 is to provide investors with attractive risk adjusted absolute returns over a period of more than five years with limited correlation to equity markets. The Manager's investment philosophy is grounded in the belief that a diversified portfolio of assets, using a range of investment strategies and backed by long-term capital, is key to achieving superior risk-adjusted returns over the long-term.

The RF1 portfolio will be constructed by the Manager using multiple investment strategies managed by Regal. The Manager may adjust the Portfolio's strategy allocations depending on prevailing market conditions or other factors it considers relevant at the time in order to achieve the RF1's Investment Objectives. The Regal investment strategies include but are not limited to five investment strategies that the Manager will use to construct the initial portfolio.

The exposure ranges for the Initial Strategies are below<sup>1</sup>:

| MARKET    | LONG SHORT | SMALL     | EMERGING  | global |
|-----------|------------|-----------|-----------|--------|
| NEUTRAL   | EQUITY     | COMPANIES | COMPANIES | Alpha  |
| 40% - 60% | 0%-25%     | 0% - 25%  | 0% - 25%  |        |



**JDS MANAGEMENT** 

## **FUND ADVISOR PROFILE**

Regal Funds Management Pty Limited is the Fund's Investment Manager. The Manager was founded in 2004 and has specialised in alternative investment strategies with a primary focus on long/short investment strategies.

The Investment Manager has a team of over 40 people, including 25 investment management professionals across a number of investment strategies.

The Manager's Investment Team have, on average, over 10 years' experience in financial markets both in Australia and overseas. The Investment Manager has experience on the buy and sell side, fundamental investing, sales and research, long-side and hedge fund investing, as well as investment banking and capital markets.

# **BALANCE SHEET EXPOSURES (% OF NAV)**

| SECTOR                 | LONG | SHORT | NET | GROSS |
|------------------------|------|-------|-----|-------|
| Communication Services | 9    | -5    | 4   | 14    |
| Consumer Discretionary | 13   | -17   | -3  | 30    |
| Consumer Staples       | 10   | -5    | 5   | 14    |
| Diversified            | 21   | -0    | 21  | 21    |
| Energy                 | 7    | -6    | 1   | 13    |
| Financials             | 11   | -15   | -4  | 26    |
| Health Care            | 10   | -24   | -14 | 33    |
| Industrials            | 23   | -6    | 16  | 29    |
| Information Technology | 15   | -6    | 9   | 22    |
| Materials              | 29   | -10   | 19  | 39    |
| Real Estate            | 24   | -1    | 23  | 25    |
| Utilities              | 1    | -1    | 1   | 2     |
| Total                  | 174  | -95   | 79  | 269   |
| REGION                 | LONG | SHORT | NET | GROSS |
| Asia                   | 26   | -26   | -]  | 52    |
| Australia/NZ           | 147  | -64   | 83  | 211   |
| EMEA                   | 0    | -3    | -3  | 3     |
| Americas               | 1    | -2    | -1  | 3     |
| Total                  | 174  | -95   | 79  | 269   |

#### **FUND PERFORMANCE (NAV)**

|      | JAN | FEB | MAR | APR | MAY | JUN  | JUL  | AUG  | SEP  | ост   | NOV | DEC | ΥТD  |
|------|-----|-----|-----|-----|-----|------|------|------|------|-------|-----|-----|------|
| 2019 | n/a | n/a | n/a | n/a | n/a | 2.06 | 2.82 | 3.91 | 4.00 | -3.22 |     |     | 9.76 |

Past performance is not a reliable indicator of future performance. Performance figures assume reinvestment of income.

#### A copy of the PDS is available at <a href="http://www.regalfm.com/RF1">www.regalfm.com/RF1</a>

Equity Trustees Limited ("Equity Trustees") (ABN 46 004 031 298), AFSL 240975, is the Responsible Entity for the Regal Investment Fund. Equity Trustees is a subsidiary of EQT Holdings Limited (ABN 22 607 797 615), a publicly listed company on the Australian Securities Exchange (ASX: EQT). Regal Funds Management Pty Ltd ABN 30 107 576 821 AFSL 277737 ("Regal") is the investment manager for the Fund.

This newsletter has been prepared to provide you with general information only and is not to be construed as solicitation of an offer to buy or sell any financial product. In preparing this information, we did not take into account the investment objectives, financial situation or particular needs of any particular person. Accordingly, reliance should not be placed on this document as the basis for making an investment, or financial or other decisions. It is not intended to take the place of professional advice and you should not take action on specific issues in reliance on this information. Neither Regal, Equity Trustees nor any of their respective related parties, employees or directors, provide any warranty of accuracy or reliability in relation to such information or accepts any liability to any person who relies on it. Past performance should not be taken as an indicator of future performance. You should obtain a copy of the Product Disclosure Statement dated 8 April 2019 which was issued by Equity Trustees before making a decision about whether to invest in the Fund.

Performance figures assume reinvestment of income. Neither Equity Trustees nor Regal guarantee repayment of capital or any particular rate of return from the Fund. Statements of fact in this report have been obtained from and are based upon sources that Equity Trustees and Regal believes to be reliable. All opinions and estimates included in this report constitute Equity Trustees and Regal's judgement as at the date of this communication and are subject to change without notice.

<sup>1</sup> Ranges permitted by the Investment Guideline. The Fund portfolio will be constructed using multiple Regal Investment Strategies and these Strategies are not necessarily limited to the Initial Investment Strategies. Note: Performance figures are net of all fees unless otherwise stated. All numbers are as at 31 October 2019.