

# **AUGUST 2020**

The Regal Investment Fund Net Asset Value (NAV) increased by 10.5% to \$3.37 in August.

The Market Neutral Strategy increased 6.9% for the month. Global risk assets again continued their stellar recovery in August, as equity investors embraced a moderate improvement in global growth data, a better than expected US results season and incrementally positive news flow regarding potential COVID-19 vaccine candidates.

The Global Alpha Strategy returned 8.8% in August, with the current high levels of stock dispersion across markets creating a number of opportunities in Hong Kong, Korea and Japan.

The Small Companies strategy increased 17.6% in August. A key contributor to performance in August was a long position in online gaming participant PointsBet Holdings, rising +118% after a strong result and the announcement of a highly strategic partnership with US media conglomerate NBC. Other positive contributors included long positions in WA-based gold explorer De Grey Mining (+55%) following well received exploration success, and a long position in sales enablement software provider Bigtincan (+40%) after a strong full year result.

The Regal Emerging Companies Fund III appreciated 21.3% in August, with strong performers including our marked-to-market QuadPay/Zip position, Austral Gold, Hydrix, 4D Medical and Tesserent. Zip appreciated 54% after reporting a record month for QuadPay including transaction volumes increasing >600%, 3 significant new enterprise merchants, as well as strategic partnerships with Mastercard and Fiserv. Zip also announced a partnership with eBay to launch its Zip Business offering for SMEs. 4D Medical has a novel 4D lung diagnostic technology and was a pre-IPO investment which listed during the month and appreciated 103% vs. its IPO price. Hydrix is another investment in the medical device sector which appreciated 426% after reporting four successful implants of the world's first FDA-approved implantable heart attack warning system called AngelMed Guardian.

On 1 September, Regal and EQT announced the addition of the Long Short Healthcare Strategy to the underling investment mandate of RF1. Further information can be found in the full ASX announcement <u>here</u>.

#### **RF1 NAV vs RF1 SHARE PRICE**



Past performance is not a reliable indicator of future performance.

#### **UNDERLYING STRATEGY PERFORMANCE (GROSS)**

STRATEGY	1 MONTH %	INCEPTION %P.A.
Market Neutral Strategy	6.9%	11.2%
Long Short Equity Strategy	9.4%	17.5%
Small Companies Strategy	17.6%	26.3%
Emerging Companies Strategy	21.3%	107.4%
Global Alpha Strategy	8.8%	88.1%
TOTAL (NET)	10.5%	35.5%

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#### **SUMMARY DATA (NET)**

PERFORMANCE	1 MTH	3 MTH	<b>YTD</b>	<b>12 MTHS</b>	INCEPTION
	%	%	%	%	%P.A.
Regal Investment Fund	10.49	42.49	31.29	34.08	35.51

Past performance is not a reliable indicator of future performance. Performance figures assume reinvestment of income.

#### **KEY FUND INFORMATION**

Name	Regal Investment Fund	Monthly NAV (per unit)	A\$3.37	Unit F
ASX Code	RF1	RF1 NAV	A\$350m	Addr
Structure	Listed Investment Trust	Units on Issue	103,938,591 units	Addi
Listing Date	17 June 2019	Distribution Frequency	Semi-annual	Phon
Management Fee	1.5% (plus GST)	Responsible Entity	Equity Trustees Limited	Fax
Performance Fee	20% above RBA Cash Rate	Investment Manager	Regal Funds Management Ptv Ltd	Emai
High Water Mark	Yes	Fund Administrator	HSBC	Web

#### **CONTACT INFORMATION**

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# Responsible entity

# STRATEGY

The investment objective of RF1 is to provide investors with exposure to a selection of alternative investment strategies with the aim of producing attractive risk adjusted absolute returns over a period of more than five years with limited correlation to equity markets. The Manager's investment philosophy is grounded in the belief that a diversified portfolio of assets, using a range of investment strategies and backed by long-term capital, is key to achieving superior risk-adjusted returns over the long-term.

The RF1 portfolio will be constructed by the Manager using multiple investment strategies managed by Regal. The Manager may adjust the Portfolio's strategy allocations depending on prevailing market conditions or other factors it considers relevant at the time in order to achieve the RF1's Investment Objectives. The Regal investment strategies include but are not limited to five investment strategies that the Manager will use to construct the initial portfolio.

The current exposure ranges for the Strategies are below<sup>1</sup>:

MARKET	LONG SHORT	SMALL	EMERGING	global	LONG SHORT
NEUTRAL	EQUITY	COMPANIES	COMPANIES <sup>2</sup>	Alpha	HEALTHCARE
0% - 50%	0% - 25%	0% - 25%	0% - 25%	0% - 25%	0% - 25%

Effective 7 September 2020, the Long Short Healthcare Strategy has been added to the underlying investment mandate of RF1 with an exposure range of 0 - 25%.

### **FUND ADVISOR PROFILE**

Regal Funds Management Pty Limited is the Fund's Investment Manager. The Manager was founded in 2004 and has specialised in alternative investment strategies with a primary focus on long/short investment strategies.

The Investment Manager has a team of 35 people, including 19 investment management professionals across a number of investment strategies.

The Manager's Investment Team have, on average, over 10 years' experience in financial markets both in Australia and overseas. The Investment Manager has experience on the buy and sell side, fundamental investing, sales and research, long-side and hedge fund investing, as well as investment banking and capital markets.

Market Neutral
Long Short Equity
Small Companies
Emerging Companies
Global Alpha

**CURRENT EXPOSURE BY STRATEGY (NAV)** 

#### **BALANCE SHEET EXPOSURES (% OF NAV)**

SECTOR	LONG	SHORT	NET	GROSS
Communication Services	14	-4	10	18
Consumer Discretionary	19	-14	5	34
Consumer Staples	11	-5	6	17
Diversified	0	0	0	0
Energy	4	-5	-1	10
Financials	21	-12	10	33
Health Care	23	-10	13	33
Industrials	15	-10	5	25
Information Technology	30	-7	22	37
Materials	43	-11	33	54
Real Estate	4	-11	-7	15
Utilities	0	-1	0	1
Total	184	-91	94	275
REGION	LONG	SHORT	NET	GROSS
Asia	35	-20	15	54
Australia/NZ	139	-69	70	207
EMEA	2	0	2	2
Americas	9	-2	6	11
Total	184	-91	94	275

### **FUND PERFORMANCE (NAV)**

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	YTD
2020	4.57	-6.38	-22.97	8.48	12.64	15.81	11.35	10.49					31.29
2019	n/a	n/a	n/a	n/a	n/a	2.06	2.82	3.91	4.00	-3.22	-0.93	2.41	11.36

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#### A copy of the PDS is available at <a href="http://www.regalfm.com/RF1">www.regalfm.com/RF1</a>

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<sup>1</sup> Ranges permitted by the Investment Guideline. The Fund portfolio will be constructed using multiple Regal Investment Strategies and these Strategies are not necessarily limited to the current Investment Strategies. <sup>2</sup> Applicable at the time of investment

Note: Performance figures are net of all fees unless otherwise stated. All numbers are as at 31 August 2020



## STRATEGY IN FOCUS: LONG SHORT HEALTHCARE STRATEGY

Market Long S	Emerging	Global	Long Short
Neutral Equ	Companies	Alpha	Healthcare

# **OVERVIEW OF THE STRATEGY**

The Long Short Healthcare Strategy (the "Strategy") seeks to generate absolute returns in all market conditions, with a focus on preservation of capital and low drawdowns.

The Strategy holds both long and short positions in listed global healthcare companies, with a specific focus on the Asia region. Investments are based on science-driven, bottom-up fundamental analysis focused on understanding the unmet clinical needs of patients, predicting health professional behaviour and assessing the likelihood of success of experimental technologies. As a high conviction long short strategy, portfolio positions are concentrated, with the top 10 positions typically constituting ~60-80% of the Strategy's net exposure.

Both Portfolio Manager Dr Craig Collie, and Analyst Dr Dilshan Seneviratna have several years' clinical experience practising as medical doctors, which we believe places them in a strong position to make judgements about how disruptive a new drug, device, diagnostic or service will be to existing practise. With healthcare being an emerging sector across much of Asia, we believe the level of technical expertise in the investment community remains below that seen in Europe and the US, creating many exciting investment opportunities.

Prior to joining Regal, Dr Collie held roles at Macquarie Bank and the Boston Consulting Group, whilst Dr Seneviratna joined Regal directly from clinical practice. The team is further augmented by analysts based in Regal's Singapore office to assist in non-technical country-specific analysis.

The investment committee of RF1 has approved the addition of the Long Short Healthcare Strategy to the underlying investment mandate of RF1. The initial allocation to the Strategy is expected to be implemented during September 2020 and is expected to grow to approximately 10% of the Fund's NAV.

## **INVESTMENT STRATEGY TRACK RECORD<sup>1</sup>**

PERFORMANCE	1 month %	3 months %	CYTD %	Since Inception (Nov 2017) % p.a.
Long Short Healthcare Strategy	3.53	9.24	23.90	15.62

<sup>1</sup>As at 31 August 2020. Past Performance is not an indicator of future returns. The Long Short Healthcare Strategy has not been implemented within a standalone Fund and has not yet been implemented within RF1. As a result, the historical results shown in this table are not based on audited accounts of a particular Fund or RF1. The historical performance and attribution of returns of the Long Short Healthcare Strategy has been calculated by reference to the returns made by the positions allocated to the Long Short Healthcare strategy across the Regal Tasman Market Neutral Fund and Regal Atlantic Absolute Return Fund as tracked in the Regal investment management system and is calculated net of management and performance fees attributable to such returns.

#### THE ASIAN HEALTHCARE OPPORTUNITY

The broader Asian healthcare market has a cumulative market capitalisation of over US\$1.2 trillion, with more than 400 companies with market capitalisation over US\$500m.

Healthcare spend across the region is currently growing at high-single digits in real terms, well above the OECD average of 1.4%

This growth can be primarily attributed to the expanding middle class across Asian nations, combined with a significant projected increase of elderly citizens, who tend to consume far greater levels of healthcare. According to the 2019 UN World Ageing Population Report, the United States and European Union will see an increase of ~35m people aged 60 years or older by 2030 – several orders of magnitude lower than Asia which is expected to see an increase of ~246m.

#### Current Health Spend Growth Rate<sup>2</sup>



Dr Craig Collie Portfolio Manager

MEET THE TEAM



Dr Craig Collie is supported by Regal's CIO, Philip King and Dr Dilshan Seneviratna (Analyst)

Click here to learn more about the Regal Investment Team

<sup>2</sup>Source: China data is predicted annual growth to 2035, source: Health Aff (Millwood). 2019 May;38(5):835-843. doi: 10.1377/hlthaff.2018.05324. Korea, Japan, Australia and OECD numbers represent actual annual growth from 2009-16 in real terms per capita, from OECD.com. Indonesia is a forecast from BMI research. Malaysia figure from Malaysia Govt budget for 2019. India number based on Government forecast to double %GDP spend on health by 2025.



# Projected change in population aged 60+, 2015 to 2030 (people, millions)<sup>3</sup> Asia to add 246m older people by 2030 149 74 149 1 2 2 3 7 8 1 2 2 3 7 8

Europe US Hong Kong Australia Malaysia Japan South Korea Thailand

Despite the significant sectoral tailwinds, the healthcare industry across developing Asian economies still remains an emerging sector. As a percentage of overall country equity indices, the healthcare sector generally sits outside the largest five sectors across major Asian markets. In comparison, the healthcare sector is the second-largest component of the US equity market and largest overall sector across Europe.

There are only a small number of dedicated Asian healthcare funds and Asia-focused technical specialists within general funds. Generalist investors with little technical training are often covering healthcare stocks leading to common mispricing opportunities. Dispersion of returns across markets remains high, with greater opportunity for fundamental analysis to generate outsized returns.

Healthcare is an emerging sector in Asia<sup>4</sup>

India

China



<sup>3</sup>Source: UN World Ageing Population Report, 2019.<sup>4</sup>Source: MSCI Korea, MSCI ASEAN, MSCI India, STOXX 600, HIS (Siblis), MSCI China, S&P/Topix150.

## **KEY INVESTOR CONTACT**

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